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# How 'street medicine' saved one hospital \$3.7M USD in ED costs

12:00 AM - December 11, 2017

**Lehigh Valley Health Network** (LVHN). **Vanderbilt University Medical Center**, and other hospitals in the US are establishing "street medicine" programmes to provide basic health care and social services to the homeless—and some are generating unexpected savings in the process.

Housing is a health care issue. Here's what providers should do about it.

# Background

According to a recent estimate from the **Department of Housing and Urban Development**, around 550,000 people were homeless on any given night in 2016, and around a third of them were sleeping outside, in an abandoned house, or some other "unsheltered" place.

To better provide care for the homeless, advocates in the 1980s and 1990s pioneered street medicine programmes, initiatives in which providers meet homeless and other disadvantaged individuals where they are to provide primary care and social services, the *Post* reports. Over the past five years, the movement has grown substantially, increasing from about a dozen programmes to more than 60 across the country, the *Post* reports.

# How LVHN operates its street medicine programme—and saved nearly \$4M

LVHN operates one such programme, helmed by doctor assistant Brett Feldman, that includes a street medicine team, medical facilities at eight shelters and soup kitchens throughout the Lehigh Valley area, and a hospital consultation programme.

Feldman and his team spend most of their time providing primary care services—such as treatment for cuts, sprains, and chronic conditions—to homeless people throughout the Lehigh Valley area. But the team goes a step further: They also help people sign up for Medicaid, apply for Social Security disability benefits, or find a home. And frequently, the team provides or arranges mental health services, ranging from conversations with patients or to providing suicide prevention care.

According to the *Post*, the street medicine programme treats an estimated 1,500 patients per year. Since 2015, among participants, the programme has boosted insurance coverage—primarily Medicaid—to 74%; cut ED visits by about 75%; and slashed ED admissions by about 66%. All told, the reduced ED visits and admissions resulted in a \$3.7 million increase to LVHN's bottom line in fiscal year 2017.

### Vanderbilt's focus on mental health care

Meanwhile, another street medicine programme—helmed by Sheryl Fleisch, a psychiatrist at Vanderbilt University Medical Center—aims to tackle "perhaps the biggest issue facing street medicine": how to provide mental health care services, the *Post* reports.

According to the *Post*, about one-third of homeless people have severe mental illnesses, and two-thirds have substance use disorders. In turn, given the frequently long delays in arranging psychiatric evaluations, patients may not be able to promptly access needed medication or may miss chances to get housing.

To address the issue, Fleisch and her team every Wednesday distribute basic necessities, such as clothing and blankets, to homeless people at camps in Nashville, Tennessee, before splitting up to meet one-on-one with individuals. During these meetings, if needed, providers distribute a week's worth of medication to patients. And according to Fleisch, these patients—many of whom "have been thrown out of other programmes or are too anxious to go to regular office sessions"—rarely miss appointments.

## Challenges facing street medicine programmes

In addition to providing mental health care, street medicine programmes face other challenges, such as procuring funding and garnering greater recognition. For instance, citing the unique challenges of treating the homeless and disadvantaged population, proponents of street medicine contend

How 'street medicine' saved one hospital \$3.7M USD in ED costs | The Advisory Board Company the services should be considered a medical subspecialty. Ultimately, however, Feldman said he believes the most important aspect of these programmes is providing patients with a sense of hope. "Most of our folks think they will die alone, that their future is canceled," he said, "Bringing hope is more important than any medicine" (Gooch, Becker's Hospital

Review, 11/28; McGinley, Washington Post, 11/22).

7/29/18, 12:51 PM